

How to Import Goods into Canada

STAGE 1: BEFORE IMPORTING

1. BUSINESS PLAN

Your business plan is a roadmap to your success and a tool to measure your progress.

- A business plan for importing doesn't differ from a plan for a business buying and selling domestically.
- For tips on writing a business plan, visit sbbc.co/howtobizplan
- See our Business Plan Review Service sbbc.co/bizplanreview
- See our business planning seminars sbbc.co/SBBCeduCal

2. MARKET RESEARCH

Market Research is a vital part of your business plan, including creating a viability report.

- Before investing in importing goods, ensure demand exists for your product.
- Learn about market research from Canada Business: sbbc.co/CBNmarketresearch
- See our Market Research Advisory Service: sbbc.co/marketresearchcoaching
- See our market research seminars sbbc.co/SBBCeduCal

3. REGULATIONS

Investigate the relevant regulations for your business.

- Visit the Foreign Affairs and International Trade to find out if your goods are on control import list: www.international.gc.ca
- Find out if your goods are regulated by a government department and agency: sbbc.co/regulatedgoods

4. LABELING REQUIREMENTS

Labeling standards have to be applied for Consumer products, pre-packaged foods, and cosmetics.

- Textile, consumer products, precious metal:
Competition Bureau [sbbc.co/labellinginfo](https://www.sbbc.co/labellinginfo)
- Food products: Canadian Food Inspection Agency [sbbc.co/foodlabelling](https://www.sbbc.co/foodlabelling)
- Cosmetics and health products: Health Canada [sbbc.co/cosmeticslabelling](https://www.sbbc.co/cosmeticslabelling)

5. TARIFFS AND DUTIES

Obtain the Tariff classification (HS code), Tariff Treatment, duties and taxes of your goods.

- To obtain tariff and duty contact: Canada Border Service Agency
[1-800-461-9999](tel:1-800-461-9999) or visit www.cbsa.gc.ca

6. REGISTER YOUR BUSINESS

Investigate the relevant regulations for your business.

- Apply for a business name and register a sole proprietorship, partnership or a corporation: [sbbc.co/registerbusiness](https://www.sbbc.co/registerbusiness)
- See our Business Advisors for help: [sbbc.co/bcbizadvisor](https://www.sbbc.co/bcbizadvisor)

7. BUSINESS NUMBER

Obtain an import/export business number

- Obtain an import/export account, from Canada Revenue Agency at
[1-800-959-5525](tel:1-800-959-5525) or [sbbc.co/BNregistration](https://www.sbbc.co/BNregistration)

STAGE 2: AT THE BORDER

1. IMPORT DECLARATION B3 FORM

Complete the B3 form the day you receive the cargo control from the carrier (with a barcode).

- Visit the Canada Border Service Agency website for advice on completing the form: sbbc.co/B3form

2. ACCOUNTING PACKAGE DOCUMENTS

Customs requires two (2) copies of:

- Cargo Control Document (CCD), provided by your carrier
- Canada Customs Invoice or Commercial Invoice
- All import permits certificates or licenses required
- Completed B3 import declaration completed

3. RELEASING OF GOODS

All duties and taxes should be paid at the border by the importer to one of the CBSA offices or by the custom broker.

On payment of goods and clearance, goods will be released and can be arranged for pick up.

All clients are advised to reconfirm information from the official departments from the necessary government agencies both in Canada and abroad. Small Business BC accepts no liability or responsibility for any acts or errors, omissions, misuse, and/or misinterpretation resulting from reliance, in whole or in part, on information provided.

DON'T KNOW WHERE TO START?**IMPORT REGISTRATION PACKAGE**

- One-on-one trade consulting including import processes and requirements
- Import account setup and number
- Harmonized system code for import
- Tax and duty rates
- Tariff treatment research
- And more!

\$129
PLUS TAXES